PLANNING AND ECONOMIC DEVELOPMENT COMMITTEE
WEDNESDAY, SEPTEMBER 15, 2010

AGENDA

1. Call to Order
2. Pledge of Allegiance
3. Adoption of Agenda, as amended, to include items #5A, #5B(a) and #5B(b) (previously distributed)
4. Approval of Minutes dated August 11, 2010
5. Public Participation (five minutes maximum per speaker, or longer at the discretion of the Chairperson related only to issues contained on the agenda)
6. Environmental
   a) Authorize to apply for Brownfield Assessment Grant of $600,000 (attached)
   b) Authorize to apply for Brownfield Revolving Loan Grant of $1 Million (attached)
7. Economic Development
   a) Authorize to Enter into Interlocal Agreement with Clinton Township and Mount Clemens to Establish an EB-5 Regional Center (mailed)
8. Community Development
   a) Status Report on Neighborhood Stabilization Program (mailed)
   b) Status Report on Solid Ground (mailed)
9. Planning
   a) Update on County-wide Trail Plan (mailed)
10. Administrative
    a) Approve Planning & Economic Development Department's 2011 Budget Submittal and Reduction Plan, as outlined (mailed)
    b) Rename the Planning and Economic Development Department to the Planning, Economic Development and Research Department and Transfer the Function and Personnel of the Macomb County Reference and Research Center to the Planning, Economic Development and Research Department (This matter will be referred to the Education and Training Committee if approved by the PED Committee) (mailed)
11. Economic Development Events (mailed)
   • September 22 Business Legal Issues SBTDC
   • September 29 Tax Seminar: Employee & Taxes SBTDC
   • October 14 SBA Financing Roundtable SBTDC
   • October 20 Writing a Business Plan SBTDC
12. New Business
13. Public Participation (five minutes maximum per speaker or longer at the discretion of the Chairperson)
14. Adjournment

MEMBERS: Bruley-Co-Chair, Carabelli-Co-Chair, D. Flynn-Vice Chair, Brown, Mijac, Vosburg, Duzyj, Accavitti, Moceri and Gieleghem (ex-officio)

MACOMB COUNTY BOARD OF COMMISSIONERS
Andrey Duziy · District 1
Marvin E. Sweer · District 2
Phillip A. DiMaria · District 3
Ted Moore · District 4
Sue Rocca · District 7
David Flynn · District 8
Robert Mijac · District 9
Ken Langar · District 10
Ed Stanczynski · District 11
James L. Carabelli · District 12
Don Brown · District 13
Brian Bridg · District 14
Keith Reger · District 15
Carey Turner · District 16
Paul Gieleghem · District 17
Kathy Tooze · District 19
Chairman
Vice Chair

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MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Recommend that the Board of Commissioners Authorize the Submittal of a $600,000 E.P.A. Assessment Grant Application

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:
From: Gerard Santoro  
To: Santoro, Gerard  
Date: 9/13/2010 12:35:17 PM  
Subject: USEPA Brownfield Grants  

Office of Brownfields & Land Revitalization
Grant Announcements

FY11 Guidelines for Brownfields Assessment Grants  
RFP# EPA-OSWER-OBLR-10-09 - Closing Date: October 15, 2010.  
The Small Business Liability Relief and Brownfields Revitalization Act ("Brownfields Law", P.L. 107-118) requires the U.S. Environmental Protection Agency (EPA) to publish guidance to assist applicants in preparing proposals for grants to assess and clean up brownfield sites. EPA's Brownfields Program provides funds to empower states, communities, tribes, and nonprofits to prevent, inventory, assess, clean up, and reuse brownfield sites. EPA provides brownfields funding for three types of grants—Brownfields Assessment, Brownfields Revolving Loan Fund (RLF), and Brownfields Cleanup Grants. Under these guidelines, EPA is seeking proposals for Assessment Grants from applicants who do not have an existing Assessment Grant (cooperative agreement).  
FY11 Guidelines for Brownfields Assessment Grants (PDF) (51 pp, 348K, About PDF)  

FY11 Guidelines for Brownfields Revolving Loan Fund (RLF) Grants  
RFP# EPA-OSWER-OBLR-10-10 - Closing Date: October 15, 2010.  
The Small Business Liability Relief and Brownfields Revitalization Act ("Brownfields Law", P.L. 107-118) requires the U.S. Environmental Protection Agency (EPA) to publish guidance to assist applicants in preparing proposals for grants to assess and clean up brownfield sites. EPA's Brownfields Program provides funds to empower states, communities, tribes, and nonprofits to prevent, inventory, assess, clean up, and reuse brownfield sites. EPA provides brownfields funding for three types of grants—Brownfields Assessment, Brownfields Revolving Loan Fund (RLF), and Brownfields Cleanup Grants. Under these guidelines, EPA is seeking proposals for RLF Grants from applicants who do not have an existing RLF Grant (cooperative agreement).  
FY11 Guidelines for Brownfields Revolving Loan Fund (RLF) Grants (PDF) (46 pp, 301K, About PDF)  

Gerard P. Santoro, AICP  
Senior Planner  
Department of Planning and Economic Development  
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1 South Main Street, 7th Floor  
http://www.macombcountymi.gov/mcped/  
Mount Clemens, Michigan 48043  
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gerard.santoro@macombcountymi.gov  

PRIVACY NOTICE: This message is intended only for the individual or entity to which it is addressed. It may contain privileged, confidential information, which is exempt from disclosure under applicable laws. If you are not the intended recipient, please note that you are strictly prohibited from disseminating or distributing this information (other than to the intended recipient) or copying this information. If you have received this communication in error, please notify me immediately by the email address or telephone number listed above. Thank you.
Assessment Pilots/Grants

Assessment grants provide funding for a grant recipient to inventory, characterize, assess, and conduct planning and community involvement related to brownfield sites. An eligible entity may apply for up to $200,000 to assess a site contaminated by hazardous substances, pollutants, or contaminants (including hazardous substances co-mingled with petroleum) and up to $200,000 to address a site contaminated by petroleum. Applicants may seek a waiver of the $200,000 limit and request up to $350,000 for a site contaminated by hazardous substances, pollutants, or contaminants and up to $350,000 to assess a site contaminated by petroleum. Such waivers must be based on the anticipated level of hazardous substances, pollutants, or contaminants (including hazardous substances co-mingled with petroleum) at a single site. Total grant fund requests should not exceed a total of $400,000 unless such a waiver is requested. Due to budget limitations, no entity may apply for more than $700,000 in assessment funding. The performance period for these grants is two years.

Interested in Applying for Funding?
EPA Brownfields Assessment Grants (PDF) (2 pp, 264K, about PDF)
Publication Number: EPA-560-F-05-236
August 2009

Fact Sheets

• Fact Sheets for Brownfields Grant Awardees

Guidelines and Resources

• Most Recent Grant Proposal Guidelines
• All Appropriate Inquiry
• Assessment Grantee Success Stories

How do I...?
• Apply for Funding
• Find Grant Announcements
• Find Grant Fact Sheets
• Report Grant Activities
• Find Success Stories
Completion of the Waterfront Park, home to the Trenton Thunder baseball team, was facilitated by the Trenton, New Jersey Assessment Pilot.
RECYCLABLE PAPER
MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Recommend that the Board of Commissioners Authorize the Submittal of a $1,000,000 Brownfield Revolving Loan Fund Grant

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:
Revolving Loan Fund Pilot/Grants

You will need Adobe Reader to view some of the files on this page. See EPA's PDF page to learn more.

Revolving Loan Fund (RLF) grants provide funding for a grant recipient to capitalize a revolving loan fund and to provide subgrants to carry out cleanup activities at brownfield sites. Through these grants, EPA seeks to strengthen the marketplace and encourage stakeholders to leverage the resources needed to clean up and redevelop brownfields. When loans are repaid, the loan amount is returned into the fund and re-lent to other borrowers, providing an ongoing source of capital within a community.

Interested in Applying for Funding?
EPA Brownfields Revolving Loan Fund Grants (PDF) (2 pp, 296K)
EPA Brownfields RLF Grants
Publication Number: EPA-560-F-05-237
August 2009

Fact Sheets

- Fact Sheets for Brownfields Grant Awardees
- Unlocking Brownfields Redevelopment: Establishing a Local Revolving Loan Fund Program

Guidelines and Resources

- FY 2010 Funds to Supplement Eligible Brownfields Revolving Loan Fund Grants
- Recovery Act Funds to Supplement Eligible Brownfields Revolving Loan Fund Grants
- Discounted Loans Policy
- Most Recent Grant Proposal Guidelines
- BCRLF Marketing Guide and Tool Kit
- RLF Grantee Success Stories
- Pre-2003 BCRLF Information

- FY 2010 Funds to Supplement Eligible Brownfields Revolving Loan Fund Grants
EPA is announcing the availability of an estimated $8 million in FY 2010 funds to supplement eligible brownfields revolving loan fund (RLF) grants. Grants eligible to request supplemental funds are brownfields RLF grants that have been previously awarded competitively under Section 104(k)(3) of the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or that have transitioned to Section 104(k)(3) of CERCLA, and subject to other identified criteria. Requests for funding must be postmarked and received by email by April 8, 2010. Specific information on eligible entities and criteria for submitting a request for supplemental RLF funding can be obtained by contacting the EPA Brownfields Coordinator for your region.

- Federal Register Notice
March 9, 2010
• Federal Register Notice Clarification
  March 16, 2010
• Fiscal Year 2010 Process and Considerations for Brownfields Revolving Loan Fund Grant Supplemental Funding (PDF) (3 pp, 25K)

**Recovery Act Funds to Supplement Eligible Brownfields Revolving Loan Fund Grants**
EPA is announcing the availability of an estimated $40 million in Recovery Act funds to supplement eligible brownfields revolving loan fund (RLF) grants. Grants eligible to request Recovery Act supplemental funds are brownfields RLF grants that have been previously awarded competitively under Section 104(k)(3) of the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or that have transitioned to Section 104(k)(3) of CERCLA, and subject to other identified criteria. Requests for funding must be postmarked and received by email by May 1, 2009. Specific information on eligible entities and submitting a request for Recovery Act supplemental RLF funding is available in the Federal Register Notice, Process and Consideration Guidelines (PDF) (6 pp, 178K), or can be obtained by contacting the EPA Brownfields Contact for your region.

• Unlocking Brownfields Redevelopment: Establishing a Local Revolving Loan Fund Program, Brownfields Solution Series (PDF) (6 pp, 263K)
  This Brownfields Solutions Series factsheet provides an overview to those interested in applying for an RLF grant, and information to new RLF grantees on how to establish an RLF program.
  Publication Number: EPA-560-F-08-280
  August 2008

• Discounted Loans Policy
  With the signing of the Brownfields Law, new RLF grants, awarded under 104(k) from FY2003 forward, were left with no provision for the use of discounted loans. This policy meets this need, giving RLF grantees additional options to achieve cleanup goals, in keeping with prudent lending practices.
  Federal Register Notice
  October 28, 2005

• Brownfields Cleanup Revolving Loan Fund Marketing Guide and Tool Kit (PDF) (64 pp, 1,244K)
  Publication Number: EPA 500-R-00-006
  May 2000

**Pre-2003 BCRLF Information**

• Brownfields Cleanup Revolving Loan Fund Pilot Fact Sheet (PDF) (3 pp, 264K)
  Publication Number: EPA 500-F-01-324
  September 2001

• Transition Guidelines for existing BCRLF Pilots (PDF) (51 pp, 453K)
  Publication Number: EPA-500-F-02-150
  October 2002

• Memorandum: Financial Structure of Cooperative Agreement Funds Under the Brownfields Cleanup Revolving Loan Fund (BCRLF) Program - Timothy Fields, Jr. (PDF) (13 pp, 304K)
  January 10, 2001

• Memorandum: Clarification of Borrower Eligibility Under the Brownfields Cleanup
Revolving Loan Fund Program - Timothy Fields, Jr.
September 5, 2000

- Memorandum: Clarification of Site Manager (On-scene coordinator) Role, "Lending to Yourself," and Obligation Requirements Under the Brownfields Cleanup Revolving Loan Fund Program - Linda Garszynski
July 7, 2000

How do I...?
- Apply for Funding
- Find Grant Announcements
- Find Grant Fact Sheets
- Report Grant Activities
- Find Success Stories

The Village at St. Anthony Falls redevelopment project in downtown Minneapolis, Minnesota, the cleanup of which was in part funded by the Hennepin County BCRLF Pilot.
RECYCLABLE PAPER
MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Recommend to the Board of Commissioners that the County enter into Interlocal Agreement with Mount Clemens and Clintondale Township in Order to Establish a Macomb County EB-5 Regional Center, and to Authorize $40,000 from the County’s Contingency Fund for this Purpose. Refer to Budget Committee.

INTRODUCED BY: Commissioners James Carabelli and Edward Brulev, Co-Chairs

DESCRIPTION:

See Attached

COMMITTEE/MEETING DATE

PED 9/15/2010
INTERLOCAL AGREEMENT
MACOMB COUNTY EB-5 REGIONAL CENTER

This Interlocal Agreement is entered into pursuant to the Urban Cooperation Act, 1967 PA 7, (Act 7) by the parties to establish and provide for the powers and duties of the Macomb County EB-5 Regional Center. Each party is a public agency as defined in Act 7 with the power to carry out the programs described in this agreement.

1. **Establishment and Purpose.** The Macomb County EB-5 Regional Center (Center) is established as a separate legal entity for the purpose of promoting economic growth, improving regional productivity, creating jobs, and increasing domestic capital investment. The Center shall be a public body corporate having the powers granted in Section 5 of this agreement, subject to the limitations of Section 6. The Center shall consist of the same number of voting members as there are parties to this agreement.

2. **Members, Appointment, Removal.** The members of the Center shall be appointed as follows:
   
a. One voting member of the Center shall be nominated by the chief elected official and approved by the legislative body of each party within 30 days of the execution of this Agreement. The member shall serve at the pleasure of the party and any change in the designation of the member shall be made by in the same manner as the appointment. Members shall not receive compensation.

   b. Each party shall appoint one alternate member of the Center in the same manner and the appointment of the voting member. The alternate member may attend meetings, but may participate in deliberations and vote only in the absence of the voting member. The alternate member will serve at the pleasure of the party and any change in the designation of the alternate member shall by made by in the same manner as the appointment.

   c. Additional public agencies may become members of the Center pursuant to Section 12. The total number of voting members of the Center will be increased by one for each additional party. The governing body of the additional party will, by resolution, designate its member to the Center within 30 days of its execution of this agreement.

   d. Members shall serve 2 year terms with each term expiring on January 31st of the even numbered years, except that members first appointed shall serve that fraction of the year between appointment and January 31st of the next even numbered year.

3. **Officers.** The Center shall elect from its membership a Chairperson, Vice-Chairperson/Secretary, Treasurer, and such other officers, as it may deem appropriate. Each officer shall serve a one-year term, commencing January 1st, except the officers first elected who shall serve that fraction of the calendar year between election and December 31st.

   a. Officers shall serve at the pleasure of the Center and may be removed by resolution at any time.

   b. Vacancies in any office shall be filled by election of the Center for the remainder of the expired term.
c. The Chairperson shall preside at all meetings of the Center and shall have all privileges and duties of a member.

d. The Vice-Chairperson/Secretary shall preside at all meetings at which the Chairperson is absent and shall keep or cause to be made all non-financial reports, records and minutes required by this agreement or applicable law and shall be charged with assuring compliance with the Michigan Open Meetings Act and the Michigan Freedom of Information Act.

e. The Treasurer shall have custody of all Center funds. The funds shall be deposited, invested, and/or disbursed by the Treasurer as directed by the Center and in accordance with applicable law. The Treasurer shall keep complete and accurate financial reports as required by this agreement or applicable law.

4. Meetings. The Center shall meet at least monthly and shall annually establish a regular meeting schedule which shall be posted at the offices of the governing bodies of the parties in similar form and times as required by law for governmental meeting schedules. Special meetings may be called by the Chairperson, or in the absence of the Chairperson, the Vice-Chairperson/Secretary.

a. Notice. Each member shall receive five days written notice of all regular meetings and two days written notice of all special meetings. All notices of meetings shall be posted as required by the Michigan Open Meetings Act.

b. Voting. A majority vote of the Center shall be necessary to take any official action at a regular or special meeting. A majority of the members constitutes quorum for a meeting. Each party has one vote.

c. Minutes. Complete written minutes of all Center meetings shall be kept in compliance with the Michigan Open Meetings Act. Copies of all minutes shall be prepared within the time period established by the Open Meetings Act and sent to the clerk or presiding officer of the governing board of each party as soon as reasonably possible following their preparation.

d. Rules. Roberts Rules of Order, as last revised, when not in conflict with this Agreement or written standing rules the Center may adopt, shall serve as the parliamentary authority for all Center meetings.

5. Powers. The Center shall have those powers set forth in Section 5 of Act 7 and any additional powers allowed by the EB-5 Investor Visa Program of the Immigration Act of 1990.

6. Limitations on Powers. The Center has no power or authority to:

a. Levy any tax or issue any bonds in its own name;

b. Indebt any party, except as provided in this agreement;

c. Condemn land for any purpose.
7. **Liability Coverage.** The Center shall obtain public liability insurance covering any cause of action, claim, damage, accident, injury or liability that may arise as result of the ownership, construction, maintenance or operation of the land, public trails, access sites or other facilities of the Center. The policy shall name the Center and all parties as the named insured.

8. **Reports.** The Center shall make a full and complete report of all its activities to the governing boards of the parties at least annually.

9. **Initial Financial Support.** The Center shall be funded initially from contributions of $40,000.00 from Macomb County, $30,000.00 from the City of Mount Clemens, and $30,000.00 from Clinton Township. The funds shall be deposited in a separate depositary account in the name of the Center and used solely for Center purposes.

10. **Fiscal Year; Contributions.**
   a. The fiscal year shall be from January 1\(^{st}\) to December 31\(^{st}\).
   b. Each party shall make its annual payment to the Center not later than December 1\(^{st}\) prior to the start of the Center’s fiscal year.
   c. The Center shall designate Macomb County as the custodian of the funds of the Center. The County shall provide periodic financial reports to the Center as the Center shall require. State and federal audit requirements shall be fully met as applicable.
   d. The Treasurer shall make a full and complete financial report to the parties of all the financial transactions and affairs of the Center at the end of each fiscal year.

11. **Contracts.** All contracts of the Center which are of a routine nature and for which budgeted funds are available may be approved in the sole discretion of the Center. If the approval of any contract will result in additional contributions from the parties to keep the budget in balance or would constitute a debt, liability, or obligation of any party, the contract shall be presented to each affected party for approval prior to execution.

12. **Additional Members.** Additional entities may become members of the Center by enactment of a resolution by the governing body of the entity and with the approval by resolution adopted by a majority of the Center members serving. The Center may establish conditions of admission, including reasonable evidence of the prospective party’s ability to perform obligations under this agreement and a contribution from the entity seeking to become a party representing an equitable share of the costs and expenses previously borne by the parties. No entity can become a party to this agreement until all of the following have occurred:
   a. The Center has adopted the approving resolution described in this section.
   b. The Center has received the contribution, if required, described in this section.
   c. A copy of the agreement, as amended by the addition of the entity, has been filed as set forth in section 16 of the agreement or otherwise as required by Act 7.
13. **Withdrawal of a Party.** Any party may withdraw from the Center at any time upon the adoption of a resolution to that effect by the party’s governing body. However, the party’s obligation to contribute moneys in the current fiscal year shall not be modified nor shall any amount previously paid with respect to such fiscal year be refunded. If there is at the time of the withdrawal no indebtedness or liability of the Center for which the party is wholly or partially responsible, the party may withdraw without any obligation other than the current fiscal year’s budget obligation. If there is at the time of the withdrawal any indebtedness or liability of the Center for which the party is wholly or partially responsible, the party may withdraw only after the withdrawing party has paid in full its respective share of such indebtedness or liability, in addition to the current year’s budget obligation.

14. **Dissolution.** The Center shall be considered dissolved upon the majority vote of the members and any remaining funds distributed proportionately.

15. **Amendments.** This agreement may be amended by written agreement of the governing boards of all the parties.

16. **Effective Date.** This agreement shall be effective as of the later of the date of filing of an executed copy of this agreement with the Michigan Secretary of State, Great Seal Division, and the Macomb County Clerk.

The undersigned constitute the membership of the Macomb Orchard Trail Center effective as of the date of their signature.

**Clinton Township**

Date:________________________

________________________

Supervisor

Date:________________________

________________________

Clerk

**City of Mount Clemens**

Date:________________________

________________________

Mayor

Date:________________________

________________________

Clerk

**Macomb County**

Date:________________________

________________________

Chairman
OVERVIEW OF THE EB-5 INVESTOR VISA PROGRAM

The EB-5 investor visa was created by the Immigration Act of 1990 and modeled upon similar investor visa programs in Canada and elsewhere. The statute allows for foreign investors to gain a visa through investing in one of two approved investment models:

1. New enterprises
2. Regional Centers also known as “targeted areas”

NEW ENTERPRISES

The statute developed an employment based (EB-5) investor visa for up to 10,000 legal permanent residents annually who generally invest $1 million in an American business that creates 10 jobs for U.S. citizens, legal permanent residents or other work-authorized aliens in full-time positions. The Investment can be made in a new enterprise or an existing “troubled business,” defined as one in existence for at least two years with a net loss of at least 20 percent of its net worth in the prior 12 to 24 months. The Investor must invest the $1 million into the enterprise, such that the investment goes directly towards job creation and the capital is “at risk.” The regulations and decisions governing whether the invested capital is “at risk,” as well as those governing the requirements the investor document that the investment capital was obtained by legal means are complex, the subject of some debate and commentary, and can make the EB-5 program difficult for some investors. Additional regulations and restrictions require that each applicant demonstrate that he or she will be actively engaged in day-to-day managerial control or as a policy maker.

After submitting an I-526 application to USCIS, successful EB-5 visa applicants will receive a conditional green card valid for two years. At the end of that time the investor files another application (an I-829 application) with USCIS showing that their money was “at risk” during the two-year period and that the jobs have been created. Once that application is approved, the investor and his immediate family become permanent green card holders and can later apply to become U.S. citizens. The entire process usually takes three to five years or longer. It can be quite complicated and exacting. Obtaining skilled and experienced legal counsel is highly recommended.
Through the Immigrant Investor Pilot Program, investors may invest in targeted regions and existing enterprises that are financially troubled. **EB-5 investments in “targeted areas” lower the capital investment requirement to $500,000, but do not lower the job creating threshold.** 3,000 of the 10,000 possible EB-5 visas are reserved for investments in these “targeted areas.” “Targeted areas” are either areas with unemployment rates of at least 150 percent of that national average or rural areas (one not within an MSA or the outer boundary of a city or town with a population of 20,000 or more). The most current unemployment figures show that Michigan’s 14.7 percent unemployment rate for November 2009 is nearly 150 percent of the 10.0 percent national rate for November 2009. Southeast Michigan (or the Detroit-Warren-Livonia MSA, in particular), however, by itself would qualify as a “targeted area” given its 15.4 percent unemployment for November 2009 (the highest rate of the 49 metropolitan areas with a Census 2000 population of one million or more). It is important to note, however, that an EB-5 application will be judged at the time of application or investment (whichever is earlier), so that the definition of “targeted area” is determined at the time an application is submitted.

The law allows the Governor of each state (or her designee) to declare any portion of a state as a high unemployment area to qualify it as a “targeted area.” This determination is not subject to review by USCIS. So it should be easy for EB-5 investments in Michigan to qualify as only needing $500,000 to meet the EB-5 capital requirements.

EB-5 Investments can be made by pooling the investments of several immigrant investors, provided that each applicant invests the required minimum sum and each applicant’s capital creates the required 10 full-time jobs. Investments also may be pooled with domestic capital.

**EB-5 Regional Centers**

The Immigrant Investor Pilot Program differs in certain ways from the standard EB-5 visa and was created in 1992 to help achieve the economic and job creation goals of the original program. Most significantly the law created Regional Centers to help in the promotion of economic growth, improved regional productivity, job creation and increased domestic capital investment. Such Regional Centers may be public or private and must focus on a specific contiguous geographic region. They are pre-approved in a separate application process before USCIS. Today, there are 79 Regional Centers who have received approval from USCIS with dozens more applying each year. The majority of these Regional Centers either never make a single investment or only make a small handful of investments. It is widely agreed that the most difficult process of making such investments is connecting with and attracting the investments dollars of the potential Immigrant investors.

The Regional Center Investor Program does not require that the foreign investor’s enterprise hire directly employ 10 U.S. workers, but allows the employment criteria for the EB-5 visa to be met through direct or indirect job creation that results from the investment.
Many Regional Centers have employed commonly-used econometric models, such as RIMS II or IMPLAN, to develop their economic models. Regional Centers aid foreign investors by directing and professionally managing their investment in the designated business and geographic focus of the Regional Center. Up to 3,000 of the annual 10,000 EB-5 visa cap may be set aside for the EB-5 Regional Centers and approximately 75-80 percent of all visas granted in the first 12 years of the program came through Regional Centers.

Successful Regional Center applications have several items, including:

1. A clear delineation of the Regional Center’s geographic scope (and the unemployment numbers if the designation is sought in a “targeted area”);
2. The specific industries or economic activities which investors in the Regional Center will invest;
3. A detailed economic report showing how Investments in each economic activity will create or save 10 direct or indirect jobs per investor, as well as a detailed predicted impact on the region’s household earnings, demand for business services, utilities, maintenance and repair, and construction.
4. A description of the plans to administer, oversee and manage the Regional Center, including how the plan will be promoted to attract alien investors, how the Regional Center will identify assess and evaluate proposed projects and enterprises, how investment capital will be structured, and how investments will be managed.

Applications for struggling economic areas or areas that can elucidate a lack of investor capital are looked upon favorably. Applications that have not delineated specific geographic boundaries or specific industries, types of industries, or types of investments have been rejected. Yet, broad investment strategies and/or large geographic boundaries have been received designation when other parts of the application were in line with the EB-5 program goals.

**Industry and Sector Strategies**

The industries, sectors, geographies, and investment strategies vary widely across Regional Centers. Some are focused on construction and real estate development. Some target specific industries local to the Regional Center’s region, such as programs in Iowa and South Dakota targeting investments in dairy farms. Regional Centers in Kansas and Texas focusing on ethanol production, or two California Regional Centers designed for vineyards and movie production.

Invest in the USA, a trade association of Regional Centers and other interested foreign investors, claims to represent Regional Centers that focus on aerospace, agriculture, alternative energy, commercial development, healthcare, industrial development, public infrastructure, residential development, and urban renewal.
Many Regional Centers target several key industries important to that local region. For example, the Northeast Ohio Regional Center targets bio-science, energy, information technology, and urban renewal. While other Regional Centers may be privately run to focus on specific investments about which the Regional Center’s management has particular expertise. For example, Whatcom Opportunities, Regional Center concentrates on assisted living facilities for the elderly in Whatcom County, Washington.

Another example of targeting includes the City of Dallas Regional Center and its focus on urban revitalization and warehousing. According to the Dallas Morning News “At City Hall, there is hope that the foreign money will be targeted toward some of the city’s hardest development cases, including dilapidated downtown properties such as the Statler Hilton and 500 N. Ervay Street. But it’s also possible the money would go toward building warehouses in southern Dallas or retail centers in the North.”

The State of Idaho’s Invest Idaho, LLC was established to attract investments in technology and other emerging sectors. “[Invest Idaho LLC] plans to attract $50 million from qualified foreign investors as part of its initial phase, which will be used to set up a fund that could subsidize dozens of projects... bringing ideas out of university labs and startup garages, and helping small business test new products or markets.” According to Rick Ritter, Invest Idaho’s chief operating officer and CEO of Idaho TechConnect, “too many good ideas in the state are getting bypassed by risk-averse banks and the angel funds and venture capital firms that are looking for massive rates of return as the economy begins to recover. None of those guys want to play with the kinds of folks we’re talking about... That doesn’t mean we don’t have ideas. In times of economic downturn we actually have more ideas, but less money than we had before.”

State officials backed Invest Idaho’s efforts, with the Idaho Department of Commerce helping the company with its application to USCIS, as well as providing introductions to potential investors through its foreign trade offices. Governor C.L. ‘Butch’ Otter has highlighted the EB-5 program as a ‘key element’ of his effort to attract new foreign investment to Idaho as part of Project 60, his plan to grow the state’s annual gross domestic product to $60 billion from $52 billion.

“‘The value of U.S. residency, and being put on the fast track to citizenship, is an incredible tool to help us attract foreign investment in our Idaho businesses,’ [Governor Otter] said through a spokesman in response to the center’s creation. ‘We don’t want to miss this opportunity to infuse our economy with new investment that will stimulate job creation.’”

Finally, Akron and Summit County created a Regional Center to attract foreign investors for the $900 million Goodyear headquarters project. The Regional Center concept was brought to city and county by the Industrial Realty Group (IRG), a California developer hired to oversee the deal. IRG had used a Regional Center for redeveloping the former McLellan Air Force Base near Sacramento.
REGIONAL CENTERS IN MICHIGAN

Two Regional Centers have received designation in Michigan, but neither center has made any investments to date. International Michigan Investments Regional Center has been designated to make strategic investments in Emmet County (the Petoskey area) for real estate, food processing, tourism, alternative energy and light industry. It is administered by Gary McRay of the Foster, Swift, Collins and Smith law firm in Lansing. According to a meeting with Mr. McRay, the firm is associated with a lawyer of Taiwanese descent who was involved in EB-5 investments in the Pacific Northwest and hoped to bring Asian investors to Michigan. The first contemplated investments were in the Petoskey area, so the application was written for Emmet County.

EB-5 Michigan Regional Center, LLC (EB-5 MRC) has been designated to make investments in Clare, Gladwin, Isabella, Midland, Saginaw, Tuscola, Bay, Huron and Sanilac counties, excluding the cities of Mount Pleasant, Midland, Bay City and Saginaw. Its application specifically targets analytical chemical laboratories providing testing services for solar and other industries. EB-5 MRC is spearheaded by Jim Lynch a new product development and early stage venture capitalist with experience developing bank teller and platform systems, as well as utility meter reading systems. Mr. Lynch had served as the director of Spartan Ventures Validation Fund, a subsidiary of the MSU Foundation designed to help identify, evaluate, and invest in promising technologies developed by MSU researchers, before it was shut down.

EB-5 AND REGIONAL CENTER CHALLENGES

Unlike the H-1B visa program, the number of EB-5 visas awarded has never come close to approaching its annual cap of 10,000 visas. In fact, the program peaked in 1997 with 1,361 visas awarded, less than 15 percent of the annual number allowed. A number of restrictive rulings and interpretations issued by federal immigration authorities in 1998 severely curtailed the number of applications, such that only 64 visas were awarded in the entire U.S. in 2003. For years, federal immigration officials refused to issue final regulations for the program. A 2005 General Accounting Office report cited the rigorous nature of the Investor application process, lack of clear statutory guidance, and the lack of timely application process and adjudication as factors contributing to such low application numbers.

Clarifying these rulings, as well as creating an Investor and Regional Center Unit within USCIS in January 2005, has helped bolster the number of applications. More recently as 806 EB-5 visas were issued in 2007. Yet, experts estimate that it takes between 12 to 24 months to receive Regional Center approval and the USCIS has applied an increasing focus on recordkeeping, requiring 17 different categories of regular reporting.

Approval of an EB-5 visa is anything but certain. According to the Department of Homeland Security’s Performance Analysis System, from FY 1992 through May 2006, 8,505 petitions were submitted to the federal government and 4,484 were granted for a 52.7 percent approval rate. In the same time frame, 3,258 petitions for removal of the
The impacts have been dramatic. Whereas from FY 1992 through FY 2004, the U.S. Investor visa holders had invested an estimated $1 billion in U.S. business, Canadian immigrant investors appear to have invested $6.6 billion (Cdn) from 1986-2002. The number of Immigrant investor visas issued is even more lopsided. From 1996-2005, Canada issued between 3,695 and 9,607 immigrant investor visas each year, while the U.S. issued between 64 and 1,361. For the entire ten-year period, Canada issued almost 56,000 Immigrant Investor visas, while the U.S. issued less than 4,500. Figure 2 provides a year-by-year comparison between Canadian and U.S. immigrant Investor visas for these ten years.

According to my interview with Mr. Rhoads, the Philadelphia Welcome Fund pays a mere 2 percent annual return to its investors and, while the program provides much-needed low-cost capital, it does not attract talented entrepreneurs to the Philadelphia area. Mr. Rhoads has never met any of the investors. Instead, they are located and secured by CanAm, the intermediary. CanAm is very thorough in its investment review, wanting to insure investors that the deal will qualify them for the EB-5 investor visa. Their conservatism, however, helps lower the return and provides much-needed financing to PIDC. Mr. Rhoads views the Philadelphia Welcome Fund as one of a number of tools he can use in his development financing bag.

Other media reports have chronicled NobleOutreach’s management of the New Orleans Regional Center, designed to help build areas damaged by Hurricane Katrina. I also spoke to Joe Sloboda, Vice President of Project Development for Exclusive Visas, Inc. out of Weston, Florida, a suburb of Miami/Fort Lauterdale. His company provides legal assistance to immigrant investors and ranks various Regional Centers. Specifically, the company helps represent projects in Vermont, Florida, and Colorado and is approached almost daily about other investment projects, which mostly are rejected because they do not make a solid case for the job creation requirements. The company will represent select investment projects in every aspect from applying for Regional Center status, to marketing and securing foreign investors, to managing the project, as well as providing select services.
RECYCLABLE
PAPER
RESOLUTION NO. __________

MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Receive and File the Status Report on the Neighborhood Stabilization Program (NSP)

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:

COMMITTEE/MEETING DATE
PED 9/15/2010
## Summary

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
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<th>Balance</th>
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<tbody>
<tr>
<td>VLI Hsg.</td>
<td>$2,617,576.08</td>
<td>$1,398,657.57</td>
<td>$1,218,920.51</td>
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<tr>
<td>Non VLI Hsg.</td>
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<td>$103,096.00</td>
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<td>Demolition</td>
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<td>Plan/Admin</td>
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<td>Redevelopment</td>
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<td>$0.00</td>
<td>$3,933,354.12</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$9,765,375.00</strong></td>
<td><strong>$3,798,139.79</strong></td>
<td><strong>$5,967,235.21</strong></td>
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## Target Community Evaluation

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<th>Pending</th>
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</tr>
<tr>
<td>#1 Street</td>
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<td>$131,556.00</td>
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<td>#2 Bus Distr</td>
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<td>Demolition</td>
<td>$98,400.00</td>
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<td></td>
<td>$780,640.06</td>
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<td>$229,755.00</td>
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<tr>
<td><strong>Eastpointe</strong></td>
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<td></td>
<td></td>
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<tr>
<td>#1 Kellogg</td>
<td>$300,000.00</td>
<td>$619,090.05</td>
<td>$1,070,338.00</td>
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<td>#2 Oakwood</td>
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<td>$733,964.06</td>
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<tr>
<td><strong>Mt. Clemens</strong></td>
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<tr>
<td>#1 Clemens Park</td>
<td>$135,000.00</td>
<td>HB Assistance</td>
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<td>$1,718,750.00</td>
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<td>$3,933,354.12</td>
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</table>

## Other Information

- **VLI Dev Hsg.**
  - Habitat: $824,000.00
  - HRS: $552,000.00
  - UC Redevelopment: $379,711.51
  - **Total: $1,755,711.51**

- VLI Performance Requirement: $2,441,344

The three developers were selected from 6 proposals received pursuant to RFP, and approved by Board action.

<table>
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<tr>
<th>Tax Reverted</th>
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<td>Grant</td>
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<td>$0.00</td>
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<tr>
<td>As % Grant</td>
<td>100.00%</td>
<td>33%</td>
<td>4%</td>
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RESOLUTION NO.  ____________

FULL BOARD MEETING DATE:
AGENDA ITEM:

MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Receive and File the Monthly Report from Solid Ground

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:

COMMITTEE/MEETING DATE

PED  9/15/2010
The Current Occupancy rate is .93% with one room being available. We have just completed an intake with one Single Father with one 9 year old son to occupy that room.
RECYCLABLE PAPER
RESOLUTION NO. ____________

FULL BOARD MEETING DATE:

AGENDA ITEM:

MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Receive and File September 2010 Update on the Status of Trail Projects along the Macomb County 70 Mile Trail Loop

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:

COMMITTEE/MEETING DATE

PED 9/15/2010
RECYCLABLE
PAPER
RESOLUTION NO. ________

MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Approve the Planning & Economic Development Department 2011 Budget Submittal and Reduction Plan, As Outlined. Refer to Budget Committee.

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:

See Attached

COMMITTEE/MEETING DATE

PED 9/15/2010
MEMORANDUM

TO: Gilbert Chang, Finance Director

FROM: Stephen Cassin, AICP Executive Director

RE: 2011 Budget Submittal

Please find attached the Department of Planning & Economic Development’s budget submittal for the 2011 fiscal year.

If you should have any questions, please do not hesitate to contact me.
## 2011 Budget Schedules

<table>
<thead>
<tr>
<th>Exhibits</th>
<th>Description</th>
</tr>
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<tbody>
<tr>
<td>A</td>
<td>Department Information Sheet</td>
</tr>
<tr>
<td>A-1</td>
<td>Department Employee Summary</td>
</tr>
<tr>
<td>A-2</td>
<td>2011 Budget Submission Worksheet</td>
</tr>
<tr>
<td>B</td>
<td>Estimated Rates for Salary and Fringe</td>
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<tr>
<td>B-1</td>
<td>Position Addition / Deletion Request (Change in Headcount)</td>
</tr>
<tr>
<td>C-3</td>
<td>Request for Membership and Dues</td>
</tr>
<tr>
<td>C-4</td>
<td>Request for Subscriptions</td>
</tr>
<tr>
<td>C-5</td>
<td>Request for Increases or New Expenditures</td>
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<tr>
<td>D-1</td>
<td>Request for New Furniture and Equipment</td>
</tr>
<tr>
<td>D-2</td>
<td>Request for Personal Computer Equipment</td>
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<tr>
<td>D-3</td>
<td>Request for Vehicles</td>
</tr>
<tr>
<td>F-1</td>
<td>Mandated / Discretionary Services</td>
</tr>
</tbody>
</table>
MISSION: To assist in business attraction, business retention, and business expansion, while seeking to improve the overall quality of life for our residents and businesses.

ORGANIZATIONAL CHART

(See Attached)

KEY SERVICES

- Economic Development
- Community Development
- Planning & Land Use
- Communications & Marketing
- Graphics
- Geographic Information Systems

2010 MAJOR ACCOMPLISHMENTS

- Obligated nearly $10 million of Neighborhood Stabilization Program funding.
- Obligated nearly $500,000 of HOME funding for developmentally disabled housing.
- Implemented Macomb Urban County Block Grant Program.
- Developed an Access Management Plan for Gratiot Avenue
- Secured $6 million in funding to develop portions on the 70 Mile Trail Loop.
- Developed a program with the University of Michigan which allowed 50 students to provide planning services to local communities.
- Assisted in bringing $54 million of new investment to the County, including 975 new jobs and 783 retained jobs.
• Organized plus administered several events including the first ever “Meet Me On The Trail” day, the Stars and Stripes Event in collaboration with the Mexican Consulate, and the grand opening of the Wayne State School of Business Assistance Center.

• Developed two targeted industry profiles: Defense/Homeland Security and Alternative Energy.

• Opened Macomb/Oakland University Business Incubator in collaboration with Sterling Heights and Oakland University.

• Our Small Business Center served 750 individuals, resulting in 24 new businesses, 690 jobs created, and 1140 jobs retained.

• Designed a county-wide, parcel based tax assessment data base for the Macomb County Treasurer’s Office that assists in the analysis of valuation and taxation.

• Designed and deployed the Tax Foreclosed Auction Properties Website.

AREAS FOR IMPROVEMENT

• Need additional resources to adequately handle the defense industry, and also to provide retention services for existing businesses.

KEY INITIATIVES REFLECTED IN 2011 BUDGET REQUESTS

• Continue similar programming and strengthen our involvement in defense/homeland security.

PERFORMANCE METRICS

• Economic Investment
• Jobs Retained
• Jobs Created
• Businesses Assisted
• Communities Assisted
• Residents Assisted
• Grants Administered
<table>
<thead>
<tr>
<th>CLASSIFICATION</th>
<th>CURRENT NUMBER OF POSITIONS</th>
<th>REQUESTED CHANGES</th>
<th>TOTAL BUDGET REQUEST</th>
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</thead>
<tbody>
<tr>
<td>Executive Director, Planning</td>
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<td>0</td>
<td>1</td>
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<td>Deputy Director</td>
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<tr>
<td>Program Manager</td>
<td>4</td>
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<td>3</td>
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<tr>
<td>Program Manager-Comm &amp; Marketing</td>
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<td>1</td>
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<tr>
<td>Senior Planner</td>
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<td>3</td>
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<tr>
<td>Economic Development Specialist</td>
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<td>+1</td>
<td>3</td>
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<tr>
<td>Associate Planner</td>
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<td>-1</td>
<td>1</td>
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<tr>
<td>Graphic &amp; Audio Visual Technician</td>
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<td>1</td>
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<tr>
<td>Research Librarian</td>
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<tr>
<td>Graphic Technician</td>
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<td>3</td>
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<tr>
<td>Administrative Secretary</td>
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<tr>
<td>Senior Secretary</td>
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<td>Account Clerk IV</td>
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<td>Co-op Clerks (3 PT)</td>
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**BUSINESS ASSISTANCE:**

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<td><strong>Sub-total</strong></td>
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**BLOCK GRANT PROGRAM:**

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<td>Rehabilitation Supervisor</td>
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<tr>
<td>Associate Planner</td>
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<tr>
<td>Rehab Specialist</td>
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**AREA DEVELOPMENT:**

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MACOMB COUNTY, MICHIGAN

2011 BUDGET ESTIMATED

FUND 101 - GENERAL FUND
ORG 80100 - PLANNING, COMMUNITY & ECONOMIC DEVELOPMENT

<table>
<thead>
<tr>
<th>ACCOUNT NAME</th>
<th>2009 ACTUAL THRU 04/01/10</th>
<th>2010 CURRENT BUDGET</th>
<th>ACTUAL YTD 06/30/10</th>
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<tr>
<td></td>
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<td>REVENUE</td>
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<td>JURY DUTY REIMBURSEMENT</td>
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<td>66,354</td>
<td>24,543</td>
<td>3,850</td>
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EXPENSES

TOTAL PERSONNEL EXPENSES 2,178,215  2,095,813  1,032,926  2,390,315  2,275,435

ENGINEERING SUPPLIES  5,243  5,000  1,163  5,000  5,000
OFFICE SUPPLIES  5,637  7,500  1,985  7,500  7,500
BOOKS & PUBLICATIONS  3,306  5,000  2,514  5,000  4,000
POSTAGE & DELIVERY  1,662  8,500  1,057  8,500  5,000
MEMBERSHIP DUES  4,848  4,500  3,478  4,500  4,500
TRAVEL-OUT OF STATE  22,731  27,000  12,412  27,000  27,000
LOCAL TRAVEL  12,658  9,000  4,243  9,000  9,000
TRAVEL EXPENSE  2,656  3,700  1,224  3,700  3,700
PRINTING & REPRODUCTION  1,019  14,000  2,770  14,000  14,000
ADVERTISING  9,915  10,000  4,524  10,000  10,000
CELL PHONES/AIRCARDS  4,558  6,991  1,934  6,991  7,000
VEHICLE OPERATING & REPAIR  1,820  4,500  443  4,500  4,000
EQUIPMENT REPAIR & MAINT  49,415  50,300  38,285  50,300  52,000
EQUIPMENT RENTAL  0  100  0  100  100
MEETING EXPENSE  2,665  3,000  1,113  3,000  3,000
MISCellanEOUS  0  100  3  100  100
CONTRACT SERVICES  15,064  45,000  0  10,000  10,000

TOTAL OPERATING EXPENSES 143,196  204,191  77,126  169,191  165,900
# 2011 Budget Estimated

**FUND 101 - General Fund**  
**ORG 80100 - Planning, Community & Economic Development**

<table>
<thead>
<tr>
<th>ACCOUNT NAME</th>
<th>2009 Actual Thru 04/01/10</th>
<th>2010 Current Budget</th>
<th>YTD 06/30/10</th>
<th>2011 Estimated</th>
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<td>TELEPHONE</td>
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<td>16,461</td>
<td>6,720</td>
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<td>EQUIPMENT RENTAL</td>
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<td>2,684</td>
<td>11,915</td>
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<td>MIS-O DATA CENTER SERVICES</td>
<td>47,331</td>
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<td><strong>Total Internal Svcs Costs</strong></td>
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<td><strong>60,749</strong></td>
<td><strong>9,404</strong></td>
<td><strong>61,573</strong></td>
<td><strong>61,573</strong></td>
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<td><strong>Total Expenses</strong></td>
<td><strong>2,425,770</strong></td>
<td><strong>2,360,753</strong></td>
<td><strong>1,119,457</strong></td>
<td><strong>2,621,079</strong></td>
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<tr>
<td><strong>Net Revenues Over Expenses</strong></td>
<td><strong>(2,365,689)</strong></td>
<td><strong>(2,294,399)</strong></td>
<td><strong>(1,094,914)</strong></td>
<td><strong>(2,617,229)</strong></td>
<td></td>
</tr>
</tbody>
</table>
PLANNING & ECONOMIC DEVELOPMENT
BUDGET REDUCTION PROPOSAL

GENERAL FUND

REDUCTIONS:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Expenses</td>
<td>$ (3,291.00)</td>
</tr>
<tr>
<td>Change Program Manager to Grant Funding</td>
<td>$ (126,462.00)</td>
</tr>
<tr>
<td>Eliminate Associate Planner Position (Vacant)</td>
<td>$ (68,076.00)</td>
</tr>
<tr>
<td></td>
<td><strong>$ (197,829.00)</strong></td>
</tr>
</tbody>
</table>

ADDITIONS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Economic Developer (Defense)</td>
<td>$ 79,658.00</td>
</tr>
</tbody>
</table>

TOTAL BUDGET REDUCTION $ (118,171.00)

1. Includes Estimated Fringes at 51%
<table>
<thead>
<tr>
<th># OF ADDITIONS/ (DELETIONS)</th>
<th>CLASSIFICATION</th>
<th>NUMBER OF POSITIONS</th>
<th>SALARY RANGE</th>
<th>ESTIMATED COST/ (SAVINGS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Deletion</td>
<td>Program Manager</td>
<td>1</td>
<td>$67,357-$84,196</td>
<td>($126,462)</td>
</tr>
<tr>
<td>1 Deletion</td>
<td>Associate Planner</td>
<td>1</td>
<td>$45,024-$56,279</td>
<td>($68,076)</td>
</tr>
<tr>
<td>1 Addition</td>
<td>Senior Economic Specialist</td>
<td>1</td>
<td>$52,684-$65,855</td>
<td>$79,658</td>
</tr>
</tbody>
</table>

1. Includes Fringes

FUNDING SOURCE - IF AVAILABLE:

*LETTER OF JUSTIFICATION MUST ACCOMPANY REQUEST.*
<table>
<thead>
<tr>
<th>NAME OF ORGANIZATION</th>
<th>REASON FOR NEED</th>
<th>NUMBER OF UNITS REQUESTED</th>
<th>COST PER UNIT</th>
<th>TOTAL REQUEST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. CURRENT MEMBERSHIPS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IMACIN</td>
<td>Tools for our GIS Area</td>
<td>1</td>
<td>200</td>
<td>200</td>
</tr>
<tr>
<td>American Planning Assoc.</td>
<td>Required for Certification</td>
<td>5</td>
<td>Varies</td>
<td>2,000</td>
</tr>
<tr>
<td>Selfridge Base Council</td>
<td>Network with Base</td>
<td>1</td>
<td>200</td>
<td>200</td>
</tr>
<tr>
<td>MEDA</td>
<td>Economic Development Association</td>
<td>5</td>
<td>200</td>
<td>1,000</td>
</tr>
<tr>
<td>Misc.</td>
<td></td>
<td></td>
<td></td>
<td>700</td>
</tr>
<tr>
<td>B. NEW MEMBERSHIPS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

ESTIMATED COST $ 4,500
MACOMB COUNTY REQUEST FOR SUBSCRIPTIONS

<table>
<thead>
<tr>
<th>NAME OF PUBLICATION</th>
<th>REASON FOR NEED</th>
<th>NUMBER OF UNITS REQUICKTED</th>
<th>COST PER UNIT</th>
<th>TOTAL REQUEST</th>
</tr>
</thead>
<tbody>
<tr>
<td>JIU Essential</td>
<td>Image Subscription GIS</td>
<td>1</td>
<td>1,100</td>
<td>1,100</td>
</tr>
<tr>
<td>Independent Newspapers</td>
<td>Economic Development</td>
<td>1</td>
<td>250</td>
<td>250</td>
</tr>
<tr>
<td>Planning Advisory Services</td>
<td>Planning Resource</td>
<td>1</td>
<td>1,000</td>
<td>1,000</td>
</tr>
<tr>
<td>Misc. Newspapers</td>
<td></td>
<td>1</td>
<td>250</td>
<td>250</td>
</tr>
<tr>
<td>Unknown Planning &amp; Economic Development Resources</td>
<td></td>
<td></td>
<td>1,400</td>
<td>1,400</td>
</tr>
</tbody>
</table>

ESTIMATED COST $4,000
MACOMB COUNTY EXPENDITURE LINE ITEM INCREASES OR ADDITIONS

A. LINE ITEM INCREASES (UNUSUAL):

<table>
<thead>
<tr>
<th>ACCOUNT</th>
<th>AMOUNT</th>
<th>EXPLANATION</th>
</tr>
</thead>
</table>

No Unusual Changes

B. NEW EXPENDITURES TO ORGANIZATION:

<table>
<thead>
<tr>
<th>ACCOUNT</th>
<th>AMOUNT</th>
<th>EXPLANATION</th>
</tr>
</thead>
</table>

No New Expenditures
<table>
<thead>
<tr>
<th>Description and Function</th>
<th>Replacement</th>
<th>Reason for Need</th>
<th>Total Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Yes</td>
<td>No</td>
<td></td>
</tr>
</tbody>
</table>

No new furniture requests anticipated.

Estimated Cost: __________
MACOMB COUNTY REQUEST FOR PERSONAL COMPUTER EQUIPMENT

<table>
<thead>
<tr>
<th>DESCRIPTION AND FUNCTION</th>
<th>REPLACEMENT</th>
<th>YES</th>
<th>NO</th>
<th>REASON FOR NEED</th>
<th>TOTAL EXPENSE</th>
<th>IT REVIEW</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
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</tbody>
</table>

No new computer equipment anticipated.

ESTIMATED COST $
<table>
<thead>
<tr>
<th>VEHICLE DESCRIPTION</th>
<th>REPLACEMENT</th>
<th>VEHICLE TO REPLACE</th>
<th>REASON FOR NEED</th>
<th>TOTAL EXPENSE</th>
</tr>
</thead>
<tbody>
<tr>
<td>None Requested</td>
<td>No</td>
<td>None</td>
<td></td>
<td></td>
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<td></td>
<td>Yes</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>PRIORITY</td>
<td>BD OF DEPT</td>
<td>COMM</td>
<td>PROGRAM/SERVICE</td>
<td>CURRENT BUDGET</td>
</tr>
<tr>
<td>----------</td>
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</tbody>
</table>

All services are discretionary. However, Department was mandated by the new County Charter.
RESOLUTION TO: (1) RENAME THE PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT TO THE PLANNING, ECONOMIC DEVELOPMENT AND RESEARCH DEPARTMENT AND (2) TRANSFER THE FUNCTION AND PERSONNEL OF THE MACOMB COUNTY REFERENCE AND RESEARCH CENTER TO THE PLANNING, ECONOMIC DEVELOPMENT AND RESEARCH DEPARTMENT

INTRODUCED BY: VICE-CHAIRPERSON DAVID FLYNN, PLANNING AND ECONOMIC DEVELOPMENT COMMITTEE

The Macomb County Reference and Research Center has been without a Director since the retirement of Sandy Casamer. The transfer of the functions and the personnel to the Planning, Economic Development and Research Department will allow the Director of Planning and Economic Development and Research Steve Cassin to oversee the day-to-day operations of the Reference and Research Center, including the oversight of personnel and work assignments.

This matter will be referred to the Education and Training Committee if approved by this Committee.

COMMITTEE/MEETING DATE

Planning and Economic Development – 9/15/10
RECYCLABLE PAPER
RESOLUTION NO. __________

MACOMB COUNTY, MICHIGAN

RESOLUTION TO: Receive and File the Update on Economic Development Events

INTRODUCED BY: Commissioners James Carabelli and Edward Bruley, Co-Chairs

DESCRIPTION:

COMMITTEE/MEETING DATE
PEO 9/15/2010